

**MEDIA CONTACT:**

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**COMPANY FACT SHEET**

**Year Founded:** 2001

**Headquarters:** Aliso Viejo, CA

**Global locations:** Offices in Reading, UK; Sao Paulo, Brazil; Christchurch, New Zealand. Telogis' products and services are used and distributed in over 60 countries worldwide.

**Employees:** 130

**Growth:** 500% (2005-2008)

**Executive team:**

- Dave Cozzens, CEO
- Tim Taylor, Chief Operating Officer
- Ralph Mason, Chief Technology Officer
- Jason Koch, President, Telogis Fleet Division
- Newth Morris, President, Telogis GeoBase Division
- Derek Jett, Vice President of Sales, Telogis Fleet Division
- Ted Serentelos, Vice President of Strategy and Operations
- Chris Belden, Vice President of Enterprise Services
- Doug Daniels, Vice President of Sales, Telogis GeoBase Division

**Products:** Telogis is dedicated to enhancing the value of its customers' businesses through intelligent integration of location technology, information and services. Its products include:

- *Telogis Fleet*  
GPS-based fleet productivity and management platform is a scalable, easy-to-use, Software as a Service (SaaS) solution for fleets.
- *Telogis GeoBase*  
Geospatial platform and mapping solution for application developers, systems integrators, enterprise users and other peers, including telematics OEMs.
- *Telogis Mobile*  
Wireless location-enabled application that allows businesses of all size to increase regulatory compliance, streamline operations, and improve

customer service while eliminating paperwork and manual dispatch functions.

- *Telogis Route*  
GPS fleet management and multiple vehicle route optimization and planning solution.
- *Telogis Live*  
Connected access portal which allows organizations to view vehicles from a number of operators' fleets on a single screen.

**Key Industries:**

Construction and Building Products, Distribution, Food & Beverage Distributors, Fuel Jobbers, HVAC Service, Plumbing, Waste Hauling, Steel Manufacturers, Security Patrol, Towing and Salvage, Carpet Cleaning and Restoration, Telecommunications, Packaging, LTL Carriers, Real Estate Inspection, Health Care, Property Management, Utilities, Pest Control, Landscaping, Water Delivery, Retail Distribution

**Key partners:**

- *Wireless connectivity*  
AT&T, Verizon, Sprint
- *Data Maps, Traffic and Imagery*  
NAVTEQ, Digital Globe, Tele Atlas, INRIX
- *Hardware and software*  
Microsoft, Oracle, Advantech, Sierra Wireless, Motorola, Panasonic

**Awards:**

2009

- *Orange County Business Journal*: Top 100 Fast Growing Private Companies
- SCVN Emerging Growth Award Winner, Software
- Best Products & Service Award, Enterprise 2.0 Winner
- AT&T DevCentral Fast Pitch Platinum Award, Enterprise Finalist
- *OC Metro*: 40 Under 40 Award Winner (Jason Koch and Newth Morris)
- The Stevie Awards for Sales & Customer Service Finalist
- Network Products Guide Hot Companies Finalist
- Network Products Guide, Best Products & Service Award, Enterprise 2.0 Winner, WorkForce Software as a Service
- *Inc.* 5000 Fastest Growing Private Companies in America (# 569)
- Deloitte's Orange County Technology Fast 500 (#138)

2008

- 2008 Best-in-Class Application Winner of the Sierra Wireless and Wavefront Development Program